

## About the Moderators

### **Marcello Hallake**, *Partner, Jones Day*

Marcello Hallake has 25 years of experience advising multinational companies, financial institutions, and investment funds throughout Latin America and around the globe. His practice focuses on cross-border mergers and acquisitions, joint ventures, privatizations, private equity projects, and other financing and strategic transactions. He regularly counsels clients in the energy, natural resources, infrastructure, telecommunications, media, and technology sectors, including in sale auctions, distressed M&A, and anticorruption and compliance issues. Mr. Hallake led the Jones Day team advising ENGIE in connection with its winning bid to acquire TAG from Petrobras for \$8.6 billion in a competitive auction, the largest cash acquisition and privatization to date in Brazil. He advised Orange (France Telecom) in various M&A transactions throughout Latin America, including the sale of Telecom Argentina, the joint venture formation and subsequent sale of Intelig (Brazil), the privatization and subsequent sale of CTE (El Salvador), and the sale of Orange Dominicana. He represented Total Marketing Services in its acquisition of a 70% interest in V Energy, the Dominican Republic's fuel retailer. Other clients he has recently counseled on cross-border transactions include Algar Telecom, BRF, Electricité de France (EDF), Exceda, Galp Energia, JBS, J&F Investimentos, Lagardere, Total, and Vale. Mr. Hallake is a board member of several not-for-profit, civic, and cultural organizations, including Brazil Foundation (which he co-founded), CDI International (Change Through Digital Inclusion), AlfaSol (Alfabetização Solidária), São Paulo's Museum of Image and Sound (MIS) (Vice-Chair), and Paço das Artes Organização Social de Cultura (Vice-Chair). He is a former Chair of the Committee on Inter-American Affairs of the New York City Bar Association and has spoken and written extensively on international legal matters. Mr. Hallake holds a B.A. (1990) from Saint-Louis University (Belgium); a J.D. (1993) and M.A. (1994) in Public and International Affairs from Louvain University (Belgium); and an LL.M. (1994) from Georgetown University. He speaks English, French, Portuguese, Spanish, Italian, and Dutch.

### **Antonio N. Piccirillo**, *Partner, Proskauer Rose LLP*

Antonio Piccirillo is Head of Proskauer Rose LLP's São Paulo office and a member of the Latin America Practice Group. His practice focuses principally on transactional and finance matters in Latin America. He has extensive experience in bank finance, securities law and corporate governance (including Sarbanes-Oxley compliance), capital markets, project finance, debt restructurings (including tender offers, consent solicitations, and exchange offers), securitizations, and mergers & acquisitions. While serving on the *Fordham International Law Journal*, Mr. Piccirillo authored "The Metamorphosis: Expected Changes in The Brazilian Debt-for-Nature Swap Process and Policy Implications" and co-authored "A Citation Manual for European Community Materials." In 2008, he authored a chapter titled, "Bridging the Gap – Recent SEC Initiatives to Ease Burdens on Foreign Private Issuers," in *International Business Transactions with Brazil*. Mr. Piccirillo holds a Bachelor of Science in Foreign Service from Georgetown University (1990), having studied abroad at Pontifícia Universidade Católica do Rio de Janeiro (1989), and a J.D. from Fordham University School of Law (1995). He speaks English, Portuguese, Spanish, and Italian.

## About the Speakers

### **Thomas Benes Felsberg**, *Founder*, **Felsberg Advogados**

Thomas Felsberg is Founding Partner of Felsberg Advogados and a global reference in the area of insolvency and debt restructuring. Recognized by publications such as Latin Lawyer, Chambers, Legal 500, and Leaders League as Brazil's leading insolvency lawyer, he has been a member of the committees responsible for the drafting of the current Business Restructuring and Insolvency Law. Mr. Felsberg is a former member of the Executive Committee of the International Insolvency Institute and currently Co-Head of the Institute's Latin American branch. He is also a member of the American College of Bankruptcy, former President and current member of the Board of TMA-Brazil, and member of the Legal Council of the São Paulo State Federation of Industry (FIESP). He acted as a consultant to the World Bank on insolvency and direct credit issues, having contributed to the Global Insolvency Law Database (GILD) and Reports on the Observance of Standards and Codes (ROSC), together with the IMF. He is Director of the Studies Center for Law Firms – CESA, President of the Columbia University Club of Brazil, and Member of the Advisory Board of the Brazilian Association of Infrastructure and Base Industries. Having authored a great number of books and articles in Portuguese and English, Mr. Felsberg has been a guest speaker at numerous congresses and conferences throughout the world. He is a graduate of the University of São Paulo and holds a master's degree (LLM) from Columbia University. He speaks Portuguese, English, German, French, and Spanish.

### **Otávio Guazzelli**, *Managing Director and Co-Founder*, **Moelis & Company**

Otávio Guazzelli is Managing Director at Moelis & Company and has over 23 years of investment banking experience. He was previously Senior Partner and Head of Investment Banking at BR Partners. Prior to BR Partners, he worked in the investment banking division at Citigroup for 10 years, where he was most recently Co-Head of Investment Banking for Citigroup Brazil. Throughout his career, Mr. Guazzelli has advised on a wide variety of transactions in the Brazilian and Latin American markets across the telecom, consumer, agribusiness, and industrial sectors. Mr. Guazzelli holds a B.B.A. from Fundação Getúlio Vargas and an M.B.A. from INSEAD Business School.

### **Timothy Q. Karcher**, *Partner*, **Proskauer Rose LLP**

Timothy Karcher is Partner in the Business Solutions, Governance, Restructuring & Bankruptcy Group of Proskauer Rose LLP, where he focuses his practice on bankruptcy, financial restructuring, insolvency, crisis management, financial reform, and the acquisition and sale of assets and troubled companies in and out of Chapter 11. He is currently serving as Counsel to the Creditors Committee in the Chapter 11 cases of Westinghouse Electric Company, one of the largest Chapter 11 cases of 2017 with estimated liabilities of several billion dollars. He is also Counsel to the Trustee in ITT Educational Services, Inc., the largest for-profit college bankruptcy, and has held significant roles in some of the most important restructuring cases of the past decade, including Pacific Exploration and Production Corp. (debtors'

counsel for \$6 billion international oil and gas exploration restructuring), Rotech Healthcare, Inc. (debtors' counsel in \$800m restructuring), MF Global (committee counsel), Enron Corporation (debtors' counsel), Ames Department Stores (debtors' counsel), G-I Holdings (debtors' counsel), and Regal Entertainment (debtors' counsel). In addition, he has represented individual creditors, statutory committees, and ad hoc groups in the restructuring cases of Ultra Petroleum Corp., BFN Operations, TransCare Corporation, Hoop Holdings (Disney Stores), Kodak, New World Pasta, Coram Healthcare, American Airlines, Blockbuster, Trident Microsystems, Innkeepers Trust USA, Chrysler Financial Corporation, Midway Games, and New Stream. Mr. Karcher holds a B.A. from University of North Carolina at Chapel Hill (1991), a certificate from Harvard University's A.R.T. Institute (1993), and a J.D. from Rutgers University School of Law (1998).

**Marcelo Sampaio G. Ricupero**, *Partner*, **Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados**

Marcelo Sampaio Ricupero is Partner at Mattos Filho, where he advises domestic and foreign clients in mergers and acquisitions and private equity investments. His practice also includes representation of investors, creditors and debtors in complex debt restructurings. Previously, he worked as a foreign associate in the New York office of Skadden, Arps, Slate, Meagher & Flom. He holds a Bachelor of Laws from Universidade de São Paulo and a Specialization in Securities Law from Universidade de São Paulo.