## Local Market Update for March 2020 A Research Tool Provided by the Colorado Association of REALTORS®



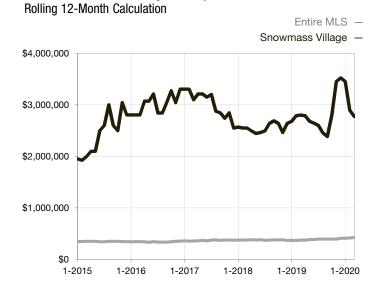
## **Snowmass Village**

Single Family	March			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 3-2020	Percent Change from Previous Year
New Listings	7	2	- 71.4%	18	13	- 27.8%
Sold Listings	3	3	0.0%	6	3	- 50.0%
Median Sales Price*	\$4,737,500	\$2,375,000	- 49.9%	\$4,716,250	\$2,375,000	- 49.6%
Average Sales Price*	\$4,912,500	\$3,775,000	- 23.2%	\$4,932,083	\$3,775,000	- 23.5%
Percent of List Price Received*	96.9%	93.8%	- 3.2%	96.5%	93.8%	- 2.8%
Days on Market Until Sale	97	211	+ 117.5%	103	211	+ 104.9%
Inventory of Homes for Sale	86	62	- 27.9%			
Months Supply of Inventory	25.8	13.8	- 46.5%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 3-2020	Percent Change from Previous Year	
New Listings	24	9	- 62.5%	55	26	- 52.7%	
Sold Listings	9	11	+ 22.2%	25	41	+ 64.0%	
Median Sales Price*	\$800,000	\$733,000	- 8.4%	\$697,500	\$875,000	+ 25.4%	
Average Sales Price*	\$885,300	\$710,678	- 19.7%	\$1,114,460	\$1,375,109	+ 23.4%	
Percent of List Price Received*	96.6%	92.8%	- 3.9%	97.1%	93.8%	- 3.4%	
Days on Market Until Sale	247	332	+ 34.4%	187	257	+ 37.4%	
Inventory of Homes for Sale	165	113	- 31.5%				
Months Supply of Inventory	13.6	9.4	- 30.9%				

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single Family

## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

