

# Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Snowmass Village

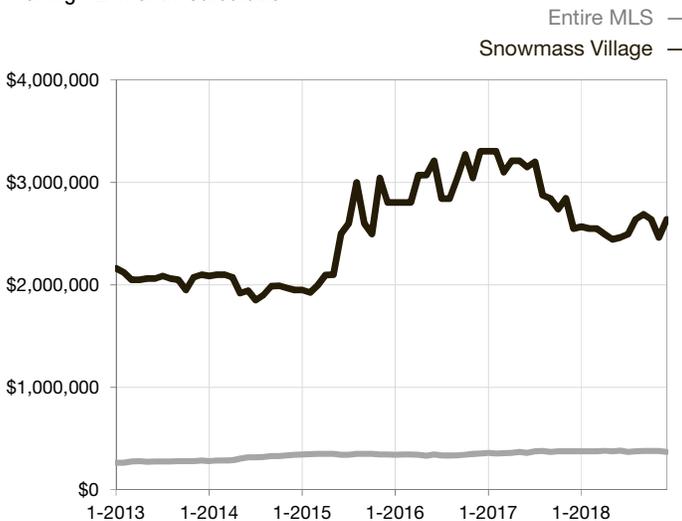
Single Family	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	7	10	+ 42.9%	78	88	+ 12.8%
Sold Listings	5	2	- 60.0%	43	43	0.0%
Median Sales Price*	\$2,065,000	\$2,063,109	- 0.1%	\$2,550,000	\$2,640,000	+ 3.5%
Average Sales Price*	\$2,135,500	\$2,063,109	- 3.4%	\$3,305,442	\$3,164,268	- 4.3%
Percent of List Price Received*	90.4%	95.9%	+ 6.1%	91.6%	92.7%	+ 1.2%
Days on Market Until Sale	107	48	- 55.1%	220	247	+ 12.3%
Inventory of Homes for Sale	75	79	+ 5.3%	--	--	--
Months Supply of Inventory	20.9	22.0	+ 5.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	23	32	+ 39.1%	146	248	+ 69.9%
Sold Listings	10	21	+ 110.0%	104	155	+ 49.0%
Median Sales Price*	\$677,288	\$1,425,000	+ 110.4%	\$626,500	\$602,500	- 3.8%
Average Sales Price*	\$804,158	\$1,559,595	+ 93.9%	\$923,144	\$871,654	- 5.6%
Percent of List Price Received*	94.3%	96.0%	+ 1.8%	94.7%	95.6%	+ 1.0%
Days on Market Until Sale	175	159	- 9.1%	264	152	- 42.4%
Inventory of Homes for Sale	136	140	+ 2.9%	--	--	--
Months Supply of Inventory	15.7	10.8	- 31.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

