

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Aspen

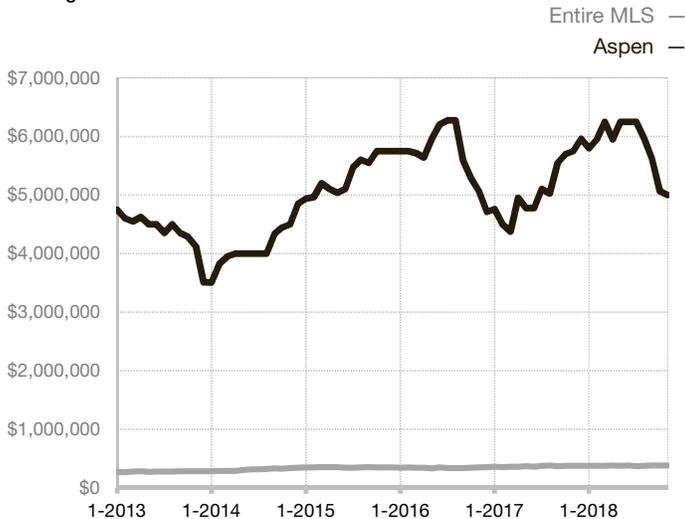
| Single Family | November | | | Year to Date | | |
|---------------------------------|-------------|--------------------|-----------------------------------|--------------|--------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 12 | 4 | - 66.7% | 177 | 161 | - 9.0% |
| Sold Listings | 8 | 8 | 0.0% | 105 | 81 | - 22.9% |
| Median Sales Price* | \$6,423,750 | \$4,520,000 | - 29.6% | \$5,950,000 | \$4,975,000 | - 16.4% |
| Average Sales Price* | \$7,074,688 | \$6,338,974 | - 10.4% | \$7,344,451 | \$6,130,568 | - 16.5% |
| Percent of List Price Received* | 94.0% | 92.0% | - 2.1% | 92.1% | 92.6% | + 0.5% |
| Days on Market Until Sale | 124 | 246 | + 98.4% | 237 | 199 | - 16.0% |
| Inventory of Homes for Sale | 170 | 140 | - 17.6% | -- | -- | -- |
| Months Supply of Inventory | 17.9 | 19.5 | + 8.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|-------------|--------------------|-----------------------------------|--------------|--------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 8 | 21 | + 162.5% | 201 | 192 | - 4.5% |
| Sold Listings | 11 | 15 | + 36.4% | 167 | 123 | - 26.3% |
| Median Sales Price* | \$1,185,000 | \$1,060,000 | - 10.5% | \$1,537,500 | \$1,463,500 | - 4.8% |
| Average Sales Price* | \$2,295,455 | \$1,484,950 | - 35.3% | \$2,203,014 | \$2,633,700 | + 19.5% |
| Percent of List Price Received* | 94.7% | 91.9% | - 3.0% | 95.0% | 94.1% | - 0.9% |
| Days on Market Until Sale | 184 | 238 | + 29.3% | 166 | 175 | + 5.4% |
| Inventory of Homes for Sale | 119 | 106 | - 10.9% | -- | -- | -- |
| Months Supply of Inventory | 8.2 | 9.7 | + 18.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

